#### PROGRAMME OUTLINE

# STEPS TO ECONOMIC AND PERSONAL SUCCESS

## UNIT 1

What are we leaving out?

## UNIT 2

What is the truth?

#### UNIT 3

Believing is Seeing!

## UNIT 4

How our mind works

#### UNIT 5

Who do you lister to?

## UNIT 6

The importance of self esteem

### UNIT 7

What do you think about?

#### UNIT 8

Stretch your comfort zones

#### UNIT 9

Motivation is an inside job

#### UNIT 10

Understanding change

# UNIT 11

Set goals and create your future

#### UNIT 12

Affirmations make it happen

## UNIT 13

Be your own sculptor

#### UNDERLYING THE CONTENT OF ALL UNITS ARE THE FOLLOWING KEY CONCEPTS

- Beliefs and Performance
- How Beliefs are Established
- Locus of Control
- Self-Image and Comfort Zones
- Motivation
- Vision and Current Reality
- New Beliefs and New Performance (Affirmations and Goal setting)
- Self-Efficacy

